

GIFT OF LIFE MARROW REGISTRY, INC.
Statements of Activities
For the years ended December 31, 2016 and 2015

| | 2016 | 2015 |
|--|--------------|--------------|
| Unrestricted net assets: | | |
| Unrestricted revenues: | | |
| Contributions | \$ 3,786,349 | \$ 2,266,916 |
| Service fees - registries and transplant centers | 4,675,545 | 4,571,621 |
| Donated services | 608,848 | 327,900 |
| Net investment income | 40,450 | 46,090 |
| Total unrestricted revenues | 9,111,192 | 7,212,527 |
| Expenses: | | |
| Donor Services | 3,889,963 | 4,344,914 |
| Cord Blood Program | 65,493 | 77,377 |
| Search Coordination | 88,837 | 80,711 |
| Information Systems | 765,468 | 772,571 |
| Community Engagement and Recruitment | 3,221,940 | 2,557,730 |
| Development | 815,880 | 463,056 |
| Quality Assurance/Regulatory Compliance | 209,101 | 281,058 |
| Administrative Services | 493,631 | 442,103 |
| Total expenses | 9,550,313 | 9,019,520 |
| Change in net assets | (439,121) | (1,806,993) |
| Net assets - unrestricted, at beginning of year | 3,909,073 | 5,716,066 |
| Net assets - unrestricted, at end of year | \$ 3,469,952 | \$ 3,909,073 |

The accompanying notes are an integral part of the financial statements.